

MONKEY BUSINESS

If we laugh, have a great time, act like kids, and play is that OK in business?
Is it OK in a conference room while running a meeting?

YES. Yes, it is not only OK, it creates cooperation and increases productivity. Action, aliveness, happiness, and laughing all lead to more and better results.

Isn't it all monkey business?

Business does not have to be serious. Business is people and people like to work and they like to have fun. There is no reason not to make work fun. Fun from the person who you first see when you walk in the door until you see the person on the shipping dock sending the product out the door.

People work for many reasons. Most to earn a living. Hopefully, a large number to also do something they enjoy and that makes them feel like they are adding value for other humans. So, why not have work be fun as well as productive. Why not smile, share a good story, and keep working? There is no reason why not.

Happy people get more done, and happy salespeople make more sales. People like to associate with and be with happy people. They like to talk to and work with happy people. One happy person has a good chance of making another happy.

Smile when you see people and even smile when you are on the phone with them. Make them smile by your conversation. They are human, just as you are, and they want to be treated as a person and not just a clog in the machinery of business.

The other day a radio commentator and his sidekick were blasting the RI Registry of motor vehicles and the people who work there. I felt bad for the employees of the registry. They deal with many problems such as, shortage of help, an outdated and slow computer system, customers who do not understand English, and do not bring the necessary documents. Then the customer yells at them because they are mad.

I have waited in long lines at the registry myself and I can sure understand people being mad and frustrated when they get to the representative. In the past 2 years I had the opportunity to go three times to the registry. I waited, and then I was waited on by a nice person every time. Sure, the system was slow, but I was nice to them, and they were nice to me. I should have called the radio show to give them the other side.

We all have bad days, and we all get frustrated at times. Don't take it out on others.

Life is meant to be fun. Life is meant to provide an opportunity for all of us to grow, to prosper, and to add value for ourselves and others. None of this precludes us having fun doing it.

So, have fun. Work hard, play hard, work well with others, smile, be a welcome addition to any group. Monkey Business is good business.